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It's in the Bag!

Take your Awana store from in person to virtual and back again with aBay!

aBay is an ordering system we use for Sparks and T&T instead of a store. We usually have five aBay order nights each year. Kids order from a small list of items and we keep the same items all year so our inventory is easy to store, then we add one bonus item each order night. Clubbers fill out an order form which is checked by their leader, then the aBay manager collects the forms and shops for any needed items. The following week, the aBay pick up table is open after club. At the end of the club year, we have "The Buck Stops Here Night", the last opportunity to earn and spend Awana bucks on normal store items, multiple bonus items and gift cards.

aBay	
5 Awana Bucks	Rice Krispie treat or Little Debbie cake
10 Awana Bucks	Snack Pack (drink & snack)
15 Awana Bucks	Small Grab Bag
20 Awana Bucks	Theatre-Sized Candy
30 Awana Bucks	Large Grab Bag
40 Awana Bucks	Bible or Awana Drawstring Backpack
75 Awana Bucks	Action Bible!
BONUS Item of the Month:	

Bonus Items: aBay		
Qty	Item	Total
—	\$10 Stretch Ninja OR Invisible Ink Pen	—
—	\$20 Rocket Copters (pkg of two) OR Glow In The Dark Slime	—
—	\$30 Helicopter Spinner OR Plushy Wristband	—
—	\$40 Squishy Gel Pen OR LED Light Saber	—
—	\$50 Nerf Alpha Strike OR Beanie Boos <small>Give 1st & 2nd choice: Kiwi, Platypus, Raccoon, Unicorn, Penguin</small>	—
—	\$70 Light Up Mini Football	—
—	\$100 Lego Creator Airplane OR Lego Creator Sports Car	—
Don't see anything you like? Five Below Gift Card \$1 Gift Card = \$10 Awana Bucks \$2 Gift Card = \$20 Awana Bucks \$3 Gift Card = \$30 Awana Bucks...and so on...		—
Total:		

Some tips for setting up your store



- Find a store manager who is organized, creative and likes to shop.
- Schedule four to six order nights per year. Our final night of aBay is called “The Buck Stops Here Night”. It’s the last chance to earn and spend bucks. Our kids start the new club year with a zero balance.
- We recommend having the same items and prices for all clubs.
- Snack packs, grab bags and theater candy are big sellers on the regular list.
- Continue to collect small toys and/or shop for clearance items and use them for grab bags. Popular items in grab bags have been Hot Wheels, slime, Pez, silly putty, fidget items, squishies and stress balls. And of course candy!
- For bonus items, kids love gift cards, water guns, Nerf blasters, magic sand, a movie night goodie bag (drink, popcorn and candy), Beanie Boos and other stuffed animals and anything with led lights.



Shopping in person



- We have found taking orders during handbook time works well for us. Our store manager and another volunteer help clubbers at the order table.
- It’s helpful to have a sample of the bonus item for the kids to see. And it’s okay to advertise “Limited Supply; First Come, First Served!”
- Put each child’s order in a brown paper bag with their name and club on it.
- Pick up occurs the following week AFTER club.

On-line shopping

- Promote your virtual store through your normal Awana advertising.
- Be sure to explain ordering instructions and set a firm end date.
- Our families replied via email with their orders. But this was time consuming and we are currently brainstorming other options.
- We kept track of online orders on a spreadsheet/Google doc. Again, we’re brainstorming to see if there are other, simpler methods that might work.
- Pick up options: walk up; drive thru; porch pickup; delivery and mail.